

DO YOU HAVE ALL THE INFO YOU NEED?

In a Health Trends™ survey, when getting a positive or inconclusive result back from a **PRESUMPTIVE TEST**, roughly half of physicians do not order a **DEFINITIVE LAB TEST** – even though this is the only way to confirm or refute the results!¹



PRESUMPTIVE TEST:

Rapid, qualitative results at the point of care

DEFINITIVE TEST:

Highly sensitive lab tests that can confirm or refute presumptive test results



Physicians recently polled **EXPRESS CONCERNS** about the success of following a presumptive test with a definitive drug test on **DIFFERENT DAYS**¹

When testing on **DIFFERENT DAYS:**



64% of physicians were concerned about the potential for patients to **manipulate results**¹



60% of physicians believed testing on different days decreased **patient compliance**¹



49% of physicians expressed concerns about additional **time and cost burden** on patient¹



39% of physicians were concerned about additional **cost to the healthcare system**¹

To decrease those concerns, definitive tests should be ordered on the **SAME DAY**, based on rapid test results.

